

UNITED WAY OF ODESSA, INC.

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITOR'S REPORT**

YEARS ENDED JUNE 30, 2025 AND 2024

Randy Silhan, CPA, CFE
Certified Public Accountant
Certified Fraud Examiner

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INDEPENDENT AUDITOR’S REPORT

To the Board of Directors of the United Way of Odessa, Inc.:

Opinion

I have audited the accompanying financial statements of the United Way of Odessa, Inc.,(the Organization), (a nonprofit corporation), which comprise the statements of financial position as of June 30, 2025 and 2024, and the related statements of activities, functional expenses, and cash flows for the years then ended and the related notes to the financial statements.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

I conducted my audits in accordance with auditing standards generally accepted in the United States of America. My responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. I am required to be independent of the Agency and to meet my other ethical responsibilities, in accordance with the relevant ethical requirements relating to my audit. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization’s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor’s Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes my opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, I:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in my judgment, there are conditions or events considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

I am required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that I identified during the audit.

Report on Supplementary Information

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental schedules are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



Lubbock, Texas
May 10, 2026

UNITED WAY OF ODESSA, INC.
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2025 AND 2024

	2025	2024
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 792,885	\$ 634,766
Campaign pledges, net of allowance for uncollectible pledges (credit losses) of \$93,641 and \$106,363, respectively	353,108	234,572
TOTAL CURRENT ASSETS	1,145,993	869,338
INVESTMENTS		
Board designated endowment	936,021	791,508
Board designated trust account	397,299	362,729
	1,333,320	1,154,237
PROPERTY AND EQUIPMENT		
	30,645	39,155
TOTAL ASSETS	\$ 2,509,958	\$ 2,062,730
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 10,485	\$ 12,258
Designations payable	2,970	1,080
Accrued liabilities	172	9,618
Deferred campaign revenue	224,087	227,338
TOTAL CURRENT LIABILITIES	237,714	250,294
NET ASSETS		
<u>Without donor restrictions</u>		
Undesignated	606,713	437,375
Invested in property and equipment	30,645	39,155
Designated by board for operating reserve	175,515	175,515
Designated by board for endowment and trust account	1,320,833	1,141,750
	2,133,706	1,793,795
<u>With donor restrictions</u>		
Time restricted for future campaign	126,051	6,154
Perpetual in nature	12,487	12,487
	138,538	18,641
TOTAL NET ASSETS	2,272,244	1,812,436
TOTAL LIABILITIES AND NET ASSETS	\$ 2,509,958	\$ 2,062,730

The accompanying notes are an integral part of these financial statements

UNITED WAY OF ODESSA, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
CAMPAIGN SUPPORT			
2024 Campaign support	\$ -	\$ 1,152,180	\$ 1,152,180
Less: Designations to other UW and UWO agencies	-	(49,693)	(49,693)
Net Campaign support before provision for uncollectible pledges	-	1,102,487	1,102,487
Less: Provision for uncollectible pledges	-	(93,641)	(93,641)
Net Campaign support to be released from restriction next year	-	1,008,846	1,008,846
Prior campaign additional income (loss)	91,928	-	91,928
NET CAMPAIGN REVENUES	91,928	1,008,846	1,100,774
OTHER SUPPORT & REVENUE			
Donations & sponsorships	129,712	-	129,712
In-kind contributions - facilities, goods & services	30,894	-	30,894
Employee Retention Credit	72,783	-	72,783
Reimbursement & other income	26,700	-	26,700
Interest income	18,650	-	18,650
Investment income (loss) from PBAF Endowment and SWB Trust	122,310	-	122,310
TOTAL OTHER REVENUES & SUPPORT	401,049	-	401,049
NET ASSETS RELEASED FROM RESTRICTIONS - prior campaign	888,949	(888,949)	-
TOTAL SUPPORT AND REVENUES	1,381,926	119,897	1,501,823
EXPENSES			
<u>Community grants & affiliate payments</u>			
Community investment grants	565,108	-	565,108
Less: Designations to UWO agencies	(49,693)	-	(49,693)
Net Community investment grants	515,415	-	515,415
National & state affiliate payments	17,016	-	17,016
TOTAL GRANTS & AFFILIATE PAYMENTS	532,431	-	532,431
<u>Program services</u>			
Agency Relations & Community Building	76,760	-	76,760
TOTAL PROGRAM SERVICES	76,760	-	76,760
<u>Support services</u>			
Management and general	284,895	-	284,895
Fundraising	147,929	-	147,929
TOTAL SUPPORT SERVICES	432,824	-	432,824
TOTAL EXPENSES	1,042,015	-	1,042,015
CHANGE IN NET ASSETS	339,911	119,897	459,808
BEGINNING NET ASSETS	1,793,795	18,641	1,812,436
ENDING NET ASSETS	\$ 2,133,706	\$ 138,538	\$ 2,272,244

The accompanying notes are an integral part of these financial statements

UNITED WAY OF ODESSA, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
CAMPAIGN SUPPORT			
2023 Campaign support	\$ -	\$ 1,016,322	\$ 1,016,322
Less: Designations to other UW and UWO agencies	-	(73,905)	(73,905)
Net Campaign support before provision for uncollectible pledges	-	942,417	942,417
Less: Provision for uncollectible pledges	-	(106,363)	(106,363)
Net Campaign support to be released from restriction next year	-	836,054	836,054
Prior campaign additional income (loss)	(3,669)	-	(3,669)
NET CAMPAIGN REVENUES	(3,669)	836,054	832,385
OTHER SUPPORT & REVENUE			
Donations & sponsorships	265,514	-	265,514
In-kind contributions - facilities, goods & services	29,405	-	29,405
Reimbursement & other income	3,859	-	3,859
Interest income	4,992	-	4,992
Investment income (loss) from PBAF Endowment and SWB Trust	98,824	-	98,824
TOTAL OTHER REVENUES & SUPPORT	402,594	-	402,594
NET ASSETS RELEASED FROM RESTRICTIONS - prior campaign	1,048,153	(1,048,153)	-
TOTAL SUPPORT AND REVENUES	1,447,078	(212,099)	1,234,979
EXPENSES			
<u>Community grants & affiliate payments</u>			
Community investment grants	692,045	-	692,045
Less: Designations to UWO agencies	(73,905)	-	(73,905)
Net Community investment grants	618,140	-	618,140
National & state affiliate payments	14,445	-	14,445
TOTAL GRANTS & AFFILIATE PAYMENTS	632,585	-	632,585
<u>Program services</u>			
Agency Relations & Community Building	72,122	-	72,122
TOTAL PROGRAM SERVICES	72,122	-	72,122
<u>Support services</u>			
Management and general	285,773	-	285,773
Fundraising	146,006	-	146,006
TOTAL SUPPORT SERVICES	431,779	-	431,779
TOTAL EXPENSES	1,136,486	-	1,136,486
CHANGE IN NET ASSETS	310,592	(212,099)	98,493
BEGINNING NET ASSETS	1,483,203	230,740	1,713,943
ENDING NET ASSETS	\$ 1,793,795	\$ 18,641	\$ 1,812,436

The accompanying notes are an integral part of these financial statements

UNITED WAY OF ODESSA, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2025

	PROGRAM SERVICES		SUPPORT SERVICES		
	Agency Relations & Community Building	Management & General	Fund Raising	Total Support Services	Total
Salaries	\$ 34,292	\$ 160,909	\$ 68,584	\$ 229,494	\$ 263,786
Payroll Taxes	2,651	12,437	5,301	17,738	20,389
Employee Benefits	6,256	29,355	12,512	41,867	48,123
Occupancy	4,140	19,427	8,280	27,707	31,847
Campaign Costs	-	-	4,523	4,523	4,523
Marketing & Recognition costs	18,072	-	27,107	27,107	45,179
Professional Fees	-	9,085	-	9,085	9,085
Office Expenses	461	2,164	922	3,087	3,548
Contract Services, Rentals	2,640	12,389	5,281	17,670	20,310
IT, Maintenance	3,205	15,037	6,409	21,446	24,650
Telephone & Internet	563	2,643	1,127	3,770	4,333
Community Impact	539	-	-	-	539
Insurance	1,238	5,810	2,477	8,287	9,525
Credit Card Processing Fees	-	2,956	-	2,956	2,956
Mileage Reimbursements	163	767	327	1,094	1,257
Postage	138	645	275	920	1,058
Dues & Subscriptions	133	625	266	891	1,024
Conferences	1,162	5,455	2,325	7,780	8,942
TOTAL BEFORE DEPRECIATION	75,654	279,704	145,716	425,420	501,074
Depreciation	1,106	5,191	2,213	7,404	8,510
TOTAL EXPENSES	\$ 76,760	\$ 284,895	\$ 147,929	\$ 432,824	\$ 509,584

The accompanying notes are an integral part of these financial statements

UNITED WAY OF ODESSA, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2024

	PROGRAM SERVICES		SUPPORT SERVICES		
	Agency Relations & Community Building	Management & General	Fund Raising	Total Support Services	Total
Salaries	\$ 34,587	\$ 162,294	\$ 69,175	\$ 231,469	\$ 266,056
Payroll Taxes	2,666	12,512	5,333	17,845	20,511
Employee Benefits	7,082	33,229	14,163	47,392	54,474
Occupancy	3,990	18,723	7,980	26,703	30,693
Campaign Costs	-	-	9,139	9,139	9,139
Marketing & Recognition costs	13,521	-	20,282	20,282	33,803
Professional Fees	-	9,085	-	9,085	9,085
Office Expenses	613	2,877	1,226	4,104	4,717
Equipment Rental & Services	2,053	9,633	4,106	13,739	15,792
IT, Maintenance	3,635	17,058	7,271	24,329	27,964
Telephone & Internet	552	2,589	1,103	3,692	4,244
Community Impact	308	-	-	-	308
Insurance	1,118	5,248	2,237	7,485	8,603
Credit Card Processing Fees	-	3,161	-	3,161	3,161
Mileage Reimbursements	387	1,818	775	2,593	2,980
Postage	173	813	347	1,160	1,333
Dues & Subscriptions	90	423	180	604	694
Conferences	340	1,593	679	2,272	2,612
TOTAL BEFORE DEPRECIATION	71,117	281,057	143,996	425,052	496,169
Depreciation	1,005	4,717	2,010	6,727	7,732
TOTAL EXPENSES	\$ 72,122	\$ 285,773	\$ 146,006	\$ 431,779	\$ 503,901

The accompanying notes are an integral part of these financial statements

UNITED WAY OF ODESSA, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2025 AND 2024

	2025	2024
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 459,808	\$ 98,493
Adjustments to reconcile change in net assets to net cash from operating activities		
Depreciation	8,510	7,732
Net investment return - PBAF endowment and SWB Trust	(122,310)	(98,824)
Change in assets and liabilities:		
Decrease (increase) in pledges receivable	(118,536)	32,566
Increase (decrease) in accounts payable and accrued expenses	(11,219)	19,540
Increase (decrease) in designations payable	1,890	(1,193)
Increase (decrease) in deferred revenue	(3,251)	180,726
NET CASH FROM OPERATING ACTIVITIES	214,892	239,040
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of fixed assets, equipment	-	(1,853)
Board designated contributions to endowment and trust	(56,773)	(206,549)
NET CASH USED FOR INVESTING ACTIVITIES	(56,773)	(208,402)
NET CHANGE IN CASH & CASH EQUIVALENTS	158,119	30,638
CASH & CASH EQUIVALENTS AT BEGINNING OF YEAR	634,766	604,128
CASH & CASH EQUIVALENTS AT END OF YEAR	\$ 792,885	\$ 634,766

The accompanying notes are an integral part of these financial statements

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

United Way of Odessa, Inc. (the Organization) is a nonprofit corporation that develops and distributes resources to address human service needs. The Organization raises money from individuals and organizations through a workplace fund drive conducted primarily by volunteers. These funds make possible services that are provided by both the Organization and by other area nonprofit organizations. Substantially all funds are derived from contributions of residents and businesses in the Odessa area.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting consistent with generally accepted accounting principles applicable to voluntary health and welfare organizations in the United States of America.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Accordingly, actual results could differ from those estimates. The most significant estimate is the allowance for uncollectible pledges.

Income Tax Status

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and therefore has no provision for federal income taxes. Furthermore, the Organization is not a private foundation within the meaning of Section 509(a) of the Code because it is an organization described in Section 170(b)(1)(A)(vi) and 509(a)(1). The Organization had no unrelated business income in 2025 or 2024. The Organization's Forms 990, Return of Organization Exempt from Income Tax, are subject to examination by the IRS, generally for three years after filing. No IRS examinations took place in 2025 or 2024, and none are in process through the date of this report.

Cash, Cash Equivalents, & Restricted Cash

For purposes of the statement of cash flows, the Organization considers demand deposit accounts, certain money market accounts, and certificates of deposit and short-term investments with initial maturities of three months or less to be cash equivalents. The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the statement of financial position to the sum of the corresponding amounts within the statements of cash flows as of June 30:

	<u>2025</u>	<u>2024</u>
Cash and cash equivalents without donor restrictions	<u>\$792,885</u>	<u>\$634,766</u>

Campaign Pledges & Allowance for Uncollectible Pledges

Campaigns commence each year beginning in early fall and are officially closed at the end of the fiscal year subsequent to the original collection period. An unconditional promise to give (pledge) is recognized as revenue at the time of the pledge, net of an allowance for uncollectible amounts. Pledges are recorded at fair value based on the present value of expected future cash flows. A provision for uncollectible pledges is based upon historical campaign collection experience and the length of time the pledge has been outstanding. Specifically, the allowance is based on the collection results of the previous three years campaigns. Pledges are expected to be collected within one year of the balance sheet date and uncollected pledges are written off after the campaign is officially closed.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

In accordance with *FASB ASC 958*, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Investments consist of a beneficial interest in assets held in an endowment fund by the Permian Basin Area Foundation (PBAF), and mutual funds, exchange traded funds, and a treasury money market account held in a bank trust account. Net investment income (loss) consists of realized and unrealized gains and losses, interest, dividends, net of fees. Purchases and sales are recorded on a trade date basis. Dividends are recorded on the ex-dividend date. Interest income is recorded as earned on the accrual basis.

Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Beneficial Interest in Assets Held by Community Foundation

The Organization established an endowment fund with the Permian Basin Area Foundation (PBAF). Variance power is granted to the PBAF by the Organization through a written agreement. Variance power allows the PBAF to modify any condition or restriction on its distributions for any specified charitable purpose or to any specified organization if, in the sole judgment of the PBAF's Board of Directors, such restriction or condition becomes unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community. There is a termination provision whereby all the funds can be distributed to the Organization provided there is mutual consent with the PBAF. The fund is held and invested by the PBAF for the Organization's benefit and is reported at fair value in the statements of financial position, with distributions and changes in fair value recognized in the statements of activities and cash flows.

Property and Equipment

Property and equipment, improvements, replacements, and additions of \$500 or more are capitalized while routine replacements, maintenance and repairs are charged to expense. Donated property and equipment are recorded at fair value on the date of donation. Depreciation of property and equipment is computed on the straight-line method over the estimated useful lives of the assets.

The carrying values of property and equipment are reviewed for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment in 2025 or 2024.

Lease Accounting

The Organization follows FASB guidance Topic 842 which increases transparency and comparability among organizations by requiring (1) recognition of lease assets and lease liabilities on the balance sheet and (2) disclosure of key information about leasing arrangements. The Organization determines if an arrangement is a lease, or contains a lease, at inception of a contract and when the terms of an existing contract are changed. Leases with an initial term of 12 months or less are not recorded on the statement of financial position. Lease expense on such leases is recognized on a straight-line basis over the lease term. The Organization has no material leases that qualify for recognition under this guidance.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, operating reserves, net assets for an operating reserve, a board designated endowment, and a board designated trust account.

Net Assets with Donor Restrictions – Net assets subject to donor- (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction expires, or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Support and Revenue Recognition

Contributions are recognized when cash, securities or other assets, an unconditional promise to give (pledges), or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Revenue is recognized when earned.

Earnings on donor contributions to the endowment are generally available for distribution and recognized as net assets without donor restrictions. Donor restricted earnings are classified as net assets with donor restrictions based on the nature of the restriction. Upon release of any such restrictions, earnings would then be reclassified as net assets without donor restrictions. Contributions designated to specific agencies or other United Ways are treated as agency transactions and transferred to the designee as stipulated by the donor. Such contributions are reported in the statement of activities.

Contributed Nonfinancial Assets

Contributed nonfinancial assets include donated facilities, professional services, equipment, and other in-kind contributions which are recorded at the respective fair values of the goods or services received. These are disclosed in a separate note to the financial statements. In addition, volunteers and board members contribute significant amounts of time to the annual fundraising campaign, allocation process, administrative oversight, and other programs; however, the financial statements do not reflect the value of these particular contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses

The costs of programs and supporting services have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses allocated on a square footage basis include utilities, occupancy costs, and depreciation. Expenses allocated on basis of estimates of time and effort include salaries, benefits, payroll taxes, professional services, office expenses, insurance, and other.

Financial Instruments, Credit and Market Risk

Credit risk: The Organization's cash balances in financial institutions at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents. The Organization follows FASB Accounting Standards Update (ASU) No. 2016-13. The ASU includes changes to the accounting and measurement of financial assets, including accounts receivable and held-to-maturity debt securities, by requiring recognition of an allowance for all expected losses over the life of the financial asset at origination. Credit losses are now recognized through the recording of an allowance rather than as a write-down of the carrying value.

Market risk: The Organization has a substantial amount of board-designated endowment assets invested in various types of marketable debt and equity securities in professionally managed mutual funds. Such investments are exposed to various risks, such as fluctuations in market value and credit risk. Thus, it is at least reasonably possible that changes in the near term could materially affect investment balances and the amounts reported in the financial statements. The Organization's investments are managed by the Permian Basin Area Foundation and the Southwest Bank Trust Department, whose performances are reviewed by the finance committee and board of directors on a no less than quarterly basis.

Impact of economic, social, and public health matters

The following summarizes the financial impact of various social and economic matters to the Organization:

UWO did not experience any conditions that interfered with campaign events, therefore none were postponed or cancelled.

The 2024 campaign made a 19% increase from the previous campaign. The trend was primarily geared at increased events, solicitation, and new support.

During fiscal year 2024-25, UWO successfully funded 13 partner agencies totaling \$565,108. Reported outcomes for clients reaching out for social services assistance totaled 88,914. Demand for services continues to increase.

In an effort to continue to reduce overhead in the budget, the office manager position remained a part-time position.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Impact of economic, social, and public health matters (continued)

The 2025 Campaign experienced a 7% pledge reduction from the previous year. The impact resulted in a tighter budget. Decreases included routine vendor services and increased monitoring of expenditures.

Subsequent Events

Management has evaluated subsequent events through May 10, 2026, the date which the financial statements were available to be issued. No significant events have occurred that would require disclosure in the notes or recognition in the financial statements.

NOTE 2: LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents without donor restrictions	<u>\$792,885</u>
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Endowment funds consists of funds designated by the board as endowments. These funds are managed under an endowment agreement with the Permian Basin Area Foundation (PBAF). The board designated trust account consists of funds designated by the board as reserves with the intent of long-term savings similar to a quasi-endowment. Donor-restricted funds are not available for general expenditure.

The board-designated endowment with the PBAF is subject to an annual spending rate as established in their agreement, with the PBAF. The policy calls for appropriating an annual distribution of 4% of the fund's average market value as determined by the agreement. Although the Organization does not intend to spend from the board designated trust account, these amounts could be made available if necessary. No funds were available for distribution as of fiscal year end.

As part of the liquidity management plan, cash in excess of daily requirements may be invested in short-term investments, CDs, and money market funds. At their discretion, the Board may contribute a portion of any operating surplus, or unspent venture grants to their board designated endowment or trust account.

NOTE 3: ENDOWMENT INVESTMENTS

In August 2002, the board of directors established an endowment fund to provide resources for the long-term support of its mission. Initial funds of \$25,000 were invested with the Permian Basin Area Foundation (PBAF) that administers and invests these funds in accordance with an agreement between the parties involved. Including the original funds of \$25,000, board designated and contributions without restrictions to the endowment total \$563,734 since inception.

Since the endowment was established by the board of directors, it is classified as board-designated net assets without donor restrictions. The endowment does permit donor-restricted contributions. Investment earnings available for distribution are recorded as net assets without donor restrictions. Endowment contributions from donors are as net assets with donor restrictions. No restrictions have been placed on earnings or losses from the endowment; therefore, earnings are reported as net assets without donor restrictions. Donor-restricted contributions to the endowment total \$12,487 since inception. It is the board's intent to maintain the endowment in perpetuity.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 3: ENDOWMENT INVESTMENTS (Continued)

The board of directors has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original donor's gift as of the gift date of any donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, we retain in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by us in a manner consistent with the standard of prudence prescribed by SPMIFA.

In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate either board-designated or donor-restricted endowment funds: (1) The duration and preservation of the fund (2) The purposes of the Organization and the endowment fund (3) General economic conditions (4) The possible effect of inflation and deflation (5) The expected total return from income and the appreciation of investments (6) Other resources of the Organization (7) The investment policies of the organization. The Organization's investment philosophy is to invest funds prudently to maximize income while assuring the safety of the principal.

Any declines in the fair value of the assets of the either board-designated or donor-restricted endowment funds would be classified as net assets without donor restrictions in compliance with generally accepted accounting principles.

The endowment agreement with the PBAF establishes a beneficial interest in assets held by the PBAF whereby they receive, accept, administer, invest, and distribute assets of the fund for the benefit of the Organization. The PBAF is a community foundation that facilitates the creation of permanent charitable funds, in partnership with many donors. The PBAF qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

Assets in the permanent funds of Permian Basin Area Foundation are invested with long-term objectives of corpus protection and value growth employing proven professional investment managers and diligent performance monitoring. The Foundation's investment strategy embraces a defined asset allocation model and disciplined re-balancing to maintain actual values within the allocation policy. The diversified portfolio includes positions in large cap, mid-cap, small cap, and international equities, equities, as well as fixed income securities. The investment committee of the PBAF governs policy and monitors investment management and performance relative to standard benchmarks and peer group comparisons. As established in their agreement, the PBAF has a policy for appropriating an annual distribution of 4% of the fund's average market value as determined by the agreement. Investment results were consistent with other nonprofit organizations that PBAF manages, as well as other private sector companies that invested in similar securities.

The board of directors does not budget earnings from the endowment assets as part in their operating budget annually. Any purchases to be made from earnings are approved by the board. No specific expenditures from endowment investments earnings have been projected for the next fiscal year. No distributions were made in 2025 or 2024. Funds available for distribution totaled \$-0- and \$-0- as of June 30, 2025 and 2024, respectively.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 3: ENDOWMENT INVESTMENTS (Continued)

Endowment net asset composition is as follows:

<u>June 30, 2025</u>	With Donor Restrictions	Without Donor Restrictions	Total
<u>Beneficial interest held by foundation</u>			
Permian Basin Area Foundation	\$ 12,487	\$ 923,534	\$ 936,021

June 30, 2024

<u>Beneficial interest held by foundation</u>			
Permian Basin Area Foundation	\$ 12,487	\$ 779,021	\$ 791,508

Changes in endowment net assets for the year ended June 30:

	2025	2024
Endowment investments beginning of year	\$ 791,508	\$ 523,619
<u>Investment return:</u>		
Interest & dividends	23,345	16,197
Realized gains(losses)	34,967	41,154
Unrealized gains(losses)	43,644	13,021
Management fees	(14,216)	(9,032)
Total investment return	87,740	61,340
Contributions	56,773	206,549
Endowment investments end of year	\$ 936,021	\$ 791,508

NOTE 4: FAIR VALUE MEASUREMENTS

FASB ASC 820 establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access. Mutual funds, exchange traded funds, and treasury money market funds are valued at quoted market prices, which represent the NAV of shares held at year end, which are traded in an active market.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 4: FAIR VALUE MEASUREMENTS (Continued)

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

As previously stated, the beneficial interest in assets held in the endowment by the Permian Basin Area Foundation are invested in a diversified portfolio of marketable equity and fixed income securities such as mutual funds. A substantial portion of the underlying assets at the PBAF are measured at fair value using level 1 and 2 inputs, the most common being the shares of mutual funds that are valued at the net asset value of shares held by the fund at year-end. The Organization's ownership in such investments is represented by an undivided interest in the portfolios managed by the PBAF. Since the Organization's interest itself is not a publicly traded investment, it is valued as a level 3 input as defined by FASB ASC 820. No changes were made to the availability of observable market data to assess the appropriate classification of investments. The fair value assets measured on a recurring basis are as follows as of:

<u>June 30, 2025</u>	<u>Fair Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Mutual funds	\$ 161,450	\$ 161,450	\$ -	\$ -
Exchange traded funds	217,457	217,457	-	-
Treasury money market	18,392	18,392	-	-
Endowment investments	936,021	-	-	936,021
	<u>\$1,333,320</u>	<u>\$ 397,299</u>	<u>\$ -</u>	<u>\$ 936,021</u>
<u>June 30, 2024</u>	<u>Fair Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Mutual funds	\$ 155,769	\$ 155,769	\$ -	\$ -
Exchange traded funds	193,027	193,027	-	-
Treasury money market	13,933	13,933	-	-
Endowment investments	791,508	-	-	791,508
	<u>\$1,154,237</u>	<u>\$ 362,729</u>	<u>\$ -</u>	<u>\$ 791,508</u>

NOTE 5: PROPERTY AND EQUIPMENT

The following is a summary of changes in fixed assets:

	<u>Beginning</u>	<u>Additions</u>	<u>(Dispositions)</u>	<u>Ending</u>
Furniture & Equipment	\$ 89,398	\$ -	\$ (42,092)	\$ 47,306
Leasehold Improvements	73,776	-	-	73,776
Total Cost	163,174	-	(42,092)	121,082
Accumulated Depreciation	(124,019)	(8,510)	42,092	(90,437)
Net Fixed Assets	<u>\$ 39,155</u>	<u>\$ (8,510)</u>	<u>\$ -</u>	<u>\$ 30,645</u>

Depreciation expense totaled \$8,510 in 2025 and \$7,732 in 2024.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 6: BOARD DESIGNATED RESTRICTIONS

The Board of Directors of the Organization has elected to designate portions of the net assets without donor restrictions balances of net assets to achieve specific goals in accordance with policies they have adopted. These designations are as follows for the fiscal years ended June 30:

	<u>2025</u>	<u>2024</u>
Operating reserves	\$125,515	\$125,515
Capital projects	20,000	20,000
Emergency relief	30,000	30,000
PBAF Endowment	936,021	779,021
SWB Trust	<u>397,299</u>	<u>362,729</u>
	<u>\$1,508,835</u>	<u>\$1,317,265</u>

NOTE 7: NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions consist of campaign pledges, net of allowance for uncollectible pledges that are to be collected during the subsequent fiscal year. These campaign collections are used to determine the amounts of community investment awards that will be distributed in the following year.

NOTE 8: CONTRIBUTED NONFINANCIAL ASSETS

The Organization’s office facilities in Odessa, Texas are leased from the City of Odessa for no monetary value, renewable annually. Management has estimated the fair value of these facilities to be \$24,000 per year. Contributed supplies and items for campaign events totaled \$6,894. These items are valued using estimated U.S. wholesale prices (principal market) of identical or similar products using pricing data under a “like-kind” methodology considering the goods’ condition and utility for use at the time of the contribution.

NOTE 9: RETIREMENT PLAN

The Organization offers participation in a simplified employee pension (SEP) plan to those employees who meet eligibility requirements. Employees who are at least 21 years old and have completed at least one year of employment are considered eligible. The Organization contributes 10% of eligible employees’ salaries. Employer contributions totaled \$14,852 in 2025 and \$13,075 in 2024.

NOTE 10: HEALTH CARE COVERAGE

Employees of the Organization were covered by a qualified health insurance plan. Employees, at their option, may authorize payroll withholdings to pay premiums for dependents. All premiums were paid to licensed insurers. Employer costs for employee medical health insurance totaled \$31,491 in 2025 and \$39,571 in 2024.

NOTE 11: RELATED PARTY TRANSACTIONS

The Organization pays annual dues to the United Way national and state affiliates as part of membership requirements. The Organization periodically conducts business with volunteers, board members, and related parties. Management asserts that these transactions were consummated on an arm’s length basis whereby no preferential treatment has been given to the vendors associated with the Organization.

UNITED WAY OF ODESSA, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

NOTE 12: COMMITMENTS & CONTINGENCIES

In May 2025, the board of directors approved the community impact funding allocation of \$631,557 to be distributed during the next fiscal year to 13 member agencies beginning July 2025. The distribution of funds is contingent upon sufficient collection of campaign pledges.

SUPPLEMENTARY INFORMATION

UNITED WAY OF ODESSA, INC.
SCHEDULES OF COMMUNITY INVESTMENT GRANTS
FOR THE YEARS ENDED JUNE 30, 2025 AND 2024

	2025	2024
Agape Counseling Services	\$ -	\$ 7,500
Boys & Girls Club of Odessa, Inc.	80,417	115,000
CASA of the Permian Basin	30,417	35,000
Catholic Charities	58,129	60,143
Centers for Children and their Families	45,417	61,000
Family Promise of Odessa	-	15,000
Girl Scouts of the Desert Southwest	15,000	20,000
Harmony Home	85,514	96,690
Mission Center Adult Day Services	12,416	12,500
Odessa Christmas in Action	41,382	62,072
Odessa Day Nursery	55,000	65,000
Odessa LINKS	36,500	37,071
Permian Basin Mission Center	50,000	67,069
Reflection Ministries	-	4,000
Sharing Hands A Respite Experience	23,416	34,000
The Salvation Army	31,500	-
Total	\$ 565,108	\$ 692,045

Note: Amounts on this schedule are before donor designations.

See independent auditor's report

**UNITED WAY OF ODESSA, INC.
SCHEDULES OF SUPPORTING EXPENSE RATIO
FOR THE YEARS ENDED JUNE 30, 2025 AND 2024**

	<u>2025</u>
Gross Operating Revenue & Support *	\$ <u>1,354,495</u>
Management & General Expenses	\$ 270,255
Fundraising Expense	137,551
Payments to Affiliates	<u>17,016</u>
Total Operating Expenses	\$ <u>424,823</u>
Net Operating Income	\$ <u><u>929,673</u></u>
Operating Expense Ratio	<u><u>31.36%</u></u>
	<u>2024</u>
Gross Operating Revenue & Support *	\$ <u>1,112,032</u>
Management & General Expenses	\$ 271,113
Fundraising Expense	136,523
Payments to Affiliates	<u>14,445</u>
Total Operating Expenses	\$ <u>422,081</u>
Net Operating Income	\$ <u><u>689,951</u></u>
Operating Expense Ratio	<u><u>37.96%</u></u>

* Excludes investment income(loss)

Note: Figures exclude in-kind transactions for donated services, facilities, and supplies

See independent auditor's report